



4023 Maple Avenue, Suite 100, Fairfax VA 22032

Phone: 703-621-0045

Contact: Admin@wrmi-llc.com

www.wrmi-llc.com

Watermark Risk Management International, LLC, a Service Disabled, Veteran-Owned Small Business established in January 2007, is a security, risk and business management consultancy headquartered in Fairfax Virginia, less than twenty miles from The White House. Staffed with highly experienced security, risk, business continuity and C-level executives, Watermark helps clients at every level of government, commercial, and non-profit organizations address their most critical challenges. Some examples of our extensive experience include a threat, risk and vulnerability analysis of a complex data center; a business continuity and resiliency program for the company building the presidential helicopter; security systems design for multiple Air Force bases; policy development for the DHS' Domestic Nuclear Detection Office; biosecurity training for the Iraqis; and, the development of the National Infrastructure Protection Plan—all of which Watermark's professionals delivered on time and on budget.

Watermark's staff averages over 25 years of operational and management experience in DoD, DHS, TSA, and Fortune 500 companies and have lived and worked in Europe, Middle East, Africa, Asia and Latin America. 90% have advanced degrees, and most hold Top Secret clearances with SCI eligibility. Satellite offices in California, Texas, Illinois, Tennessee, Florida and Virginia, provide a rapid response to critical customer requirements.

Core Capabilities

- ✚ On-site Technical and Professional Support
- ✚ Policy Development
- ✚ Critical Infrastructure Protection
- ✚ Threat, Risk and Vulnerability Assessments
- ✚ Business Resiliency and Continuity (Focus 72™)
- ✚ Security Systems Requirements and Design
- ✚ Training, Education and Professional Development
- ✚ Quality Assurance and Program Oversight
- ✚ Red Teaming
- ✚ Business Management Consulting

Representative Present and Past Performance

∞ Prime Contractor

- to the USAF Security Forces Center, providing six Requirement Support Officers, helping manage and oversee electronic security system and programs;
- to the Canadian Department of National Defense, conducting threat and risk assessments at critical facilities, conducting a threat and risk assessment training program, and supporting the development of a national threat and risk assessment protocol;
- for a leading aerospace company implemented a Focus 72™ program to satisfy a business continuity plan requirement, improve corporate resiliency, and mature leadership at all levels;
- for a major data company, conducted security assessments and developed risk mitigation strategies for 4 data centers located across the country.

∞ Sub-Contractor

- to Engility Corporation, supporting the DHS Domestic Nuclear Detection Office and the Defense Threat Reduction Agency with in-place Subject Matter Experts;
- to MANTECH, supporting the U.S. Air Force, providing Special Security Office administrative support (LANCELOT) in the areas of physical, industrial, information, and personnel security Subject Matter Experts
- to CRDF, supporting the Department of State, mentoring Kenya as they develop national biosecurity programs; and,
- to Carney Inc., developing and teaching 15 of 17 graduate courses for the Defense Security Service's Center for the Development of Security Education's Security Management Education Program.

Contract Vehicles: GSA Professional Services Schedule, Contract No. GS00F208GA:

- 874 1, Integrated Consulting Services and 874 4, Training Services
- Sub to Dynamis on DHS Technical, Acquisition and Business Support Services (TABBS)
- Sub to Honeywell on USAF Electronic Security Systems IV

Additional Information:

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| DUNS: 790035229 | CAGE CODE: 4MHV1 | PRIMARY NAICS: 541611, 541690 |
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